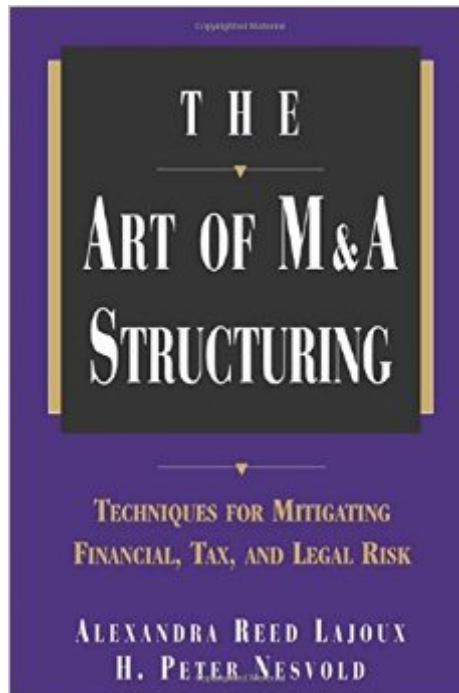


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# The Art Of M&A Structuring: Techniques For Mitigating Financial, Tax, And Legal Risk



## Synopsis

Real-world advice for determining the most advantageous structure in a merger, acquisition, or buyout The actual structuring of a merger or acquisition is key to the success of the entire procedure. The Art of M&A Structuring explores ways to approach a deal as an investment and satisfy the often conflicting financial and operational goals of all parties, from buyers and sellers to investors and lenders. Written in the trademark Q&A style that made The Art of M&A a landmark business bestseller, this book is filled with real-world examples and cases. Decision makers in any organization will quickly find the M&A information and insights they need, including: Up-to-date GAAP and tax considerations Advantages and disadvantages of spin-offs and spin-outs Special considerations for off-balance-sheet transactions

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Book is excellent in articulation and organization and thorough in contracts structuring and negotiating pitfalls due to contract clarity. I do M&A and this is a MUST HAVE-MUST READ book.

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